

The GOAL & Beyond

Leveraging Your Improvement Initiatives with TOC

TECHNOLOGY

| TIME EDT (GMT - 4) | TRACK 1 General TOC | TRACK 2 Operations and Supply Chains | TRACK 3 Projects | TRACK 4 TOC + Technology | TRACK 5 Standing on the Shoulders of Giants |
|--------------------|---|--|---|---|---|
| 10:00 | Keynote: Vicky Mabin - Extending TOC's Reach - combining with other methods | | | | |
| 10:30 | Q&A with Vicky Mabin | | | | |
| 11:00 | Feelings Shmeelings: Using What You Sense and Feel to Think More Clearly - <i>Lisa Scheinkopf</i> | Solving the Last Mile Obstacle for Implementing a Pull Solution in Retail: A Case Study - <i>Sunil Davis & Purjett Kulraj</i> | Solution for High Scope Variability Environments: Re-Inventing CCPM for R&D Project Management - <i>Sayashri Mohanty</i> | Assessing Blockchain Technologies Through the Six Technology Questions - <i>Steve Tendron</i> | Why it's so EASY to Make BAD Decisions and so HARD to Learn From Them When We Do - <i>Dr. Alan Barnard</i> |
| 11:30 | Live Q&A | Live Q&A | Live Q&A | Live Q&A | Live Q&A |
| 12:00 | Local 2 Global - The Crucial Element to Achieve Synergy - <i>Humberto Baptista</i> | Boosting Astrum Super Production to Increase Market Share By Using TOC Principles - <i>Binay Srivastava & Vinay Chandra Kumar</i> | The "2 for 1 Rule" to Reduce Lead Times and Work In Progress - <i>Philip Morris</i> | TOC & Industry 4.0 - How Would They Work Together? - <i>Amir Schragenheim</i> | Capitalizing on Constraint Shifts - <i>Henry Camp</i> |
| 12:30 | Live Q&A | Live Q&A | Live Q&A | Live Q&A | Live Q&A |
| 13:00 | Day-to-Day Thinking Process Tools: Personal & Professional Examples - <i>Kathy Austin</i> | Application of TOC Change Matrix to Scale Up Hat Profiles - A New Product Category in Retail Structural Market - <i>S. Ananthan & Hariharaputhiran, H</i> | Critical Path and Critical Chain - Can They Work In Harmony? - <i>Ihab Girgis</i> | What To Invest In? Technology or its Benefits? - <i>Jack Warchalowski & Duncan Patrick</i> | WWW-WWW - What Worked Well: What Went Wrong - Distilling Nearly Two Decades of Experience with Improvement Programs Using TOC in Large Organizations - <i>Bimendra Jha</i> |
| 13:30 | Live Q&A | Live Q&A | Live Q&A | Live Q&A | Live Q&A |
| 14:00 | TOC + X: Your Personal Decisive Competitive Edge (DCE) 3 Mountains - <i>Cost World, Throughput World, & Value World</i> - <i>Richard Zultner</i> | 100% and Beyond - Removing Obstacles From the Capacity Release Process - <i>Rakesh Sirha</i> | Small Changes, Big Results: Maximizing Client Throughput in a Complex Tax Environment - <i>Alyssa Martin & Alex Oxford</i> | Constraint Management for Technical Strategy - <i>John Ricketts</i> | Standing on the Shoulders of Giants: The Flow of Money vs. Logistical Flow - <i>Beau Ganos & Brad Sillahn</i> |
| 14:30 | Live Q&A | Live Q&A | Live Q&A | Live Q&A | Live Q&A |
| 15:00 | EXPERT LOUNGE | | | | |

| TIME EDT (GMT - 4) | TRACK 1 Beyond Sales | TRACK 2 Operations | TRACK 3 TOC for Education | TRACK 4 Government & TOC | TRACK 5 Standing on the Shoulders of Giants |
|--------------------|--|---|---|---|---|
| 10:00 | Sanjeev Gupta - Flow Based Scheduling: Mining the Hidden Gold in Complex Organizations | | | | |
| 10:30 | Live Q&A | | | | |
| 11:00 | Why Revenue Should Be the Responsibility of Operations, Never Sales! - <i>Justin Roff, Marsh</i> | The Ghost in the Machine - <i>John Willis</i> | The Value and Future of Education Programs on/with TOC for Education - <i>Yasunaga Wakabayashi</i> | The Government Environment: How its Unique Characteristics Invite TOC Approaches - <i>Alfredo Mycuc & Eli Schragenheim</i> | How To Achieve a Breakthrough In An Industry Using TOC - <i>Alex Knight</i> |
| 11:30 | Live Q&A | Live Q&A | Live Q&A | Live Q&A | Live Q&A |
| 12:00 | Compensation Systems for Sales Professionals: Are There Alternatives for TOC? - <i>Marina Ushakova</i> | Manufacturing +TOC = 400 Success Stories - <i>Dr. Lisa Lang</i> | Students' Class Examples of TOC Thinking Tools for Building 'The Muscles of Mind' To Overcome COVID 19 - <i>Eunyeong Jo</i> | Stretched To the Max - Improving An Unemployment System That is Saving the Economy & Defending Against the Largest Public Sector Fraud Attack in US History - <i>Jonathan Consky</i> | Achieving Harmony in Organizations to Become Ever-Flourishing - <i>Dr. Lisa Anne Ferguson</i> |
| 12:30 | Live Q&A | Live Q&A | Live Q&A | Live Q&A | Live Q&A |
| 13:00 | Reducing the Sales to Payment Receipt Cycle Time in Exports by Self-Implementing Document Presentation Time - <i>Yatra Shah, Ramesh Jainwal, & Auroprakash Raut</i> | How To Really Do TOC Successfully: A Ten-Year Case Study - <i>Roy Immelman</i> | How Can The TOC Thinking Process Be Applied to Teaching Students to Write an Argumentative Essay Logically - <i>Worjoon Choi</i> | Vaccination Plan Against COVID 19 at Warp Speed - <i>Raul Bianchi</i> | How To Make Buffers Your Friend - <i>Rob Newbold</i> |
| 13:30 | Live Q&A | Live Q&A | Live Q&A | Live Q&A | Live Q&A |
| 14:00 | DevOps Transformation Using TOC - <i>Viki Slavin</i> | It's All About Flow - Unifying Methodological Approaches - <i>Carol Ptak</i> | Problem Solving Maps in the Philippines: a Brief History - <i>Danilo Sirias</i> | COVID 19 Vaccinations Using the Five Focusing Steps of TOC - <i>Caleb Sanford</i> | Partnering for Purpose, Peace, and Prosperity - The Journey Begins - <i>Hilbert Robinson & Tishauna Mullings</i> |
| 14:30 | Live Q&A | Live Q&A | Live Q&A | Live Q&A | Live Q&A |
| 15:00 | EXPERT LOUNGE | | | | |

| TIME EDT (GMT - 4) | TRACK 1 TOC Implementations With a Change | TRACK 2 Academic | TRACK 3 TOC for Education | TRACK 4 TOC + Technology | TRACK 5 TOC and Human Behavior/HR |
|--------------------|--|--|---|--|---|
| 11:00 | Implementing TOC to Significantly Increase Flow in the Finance Industry - <i>Andy Watt</i> | Where Should the Constraint Be and What to Do About It? - <i>Boaz Ronen & Shimeon Pass</i> | Enhancing Self-Efficacy Through TOC Tools - <i>Jenilyn Corpuz</i> | Leveraging AI to Scale TOC Adoption at the Shareholder Level: <i>Ali Raza & Anzar Kamdar</i> | Transition from THE GOAL to CRITICAL CHAIN Project Management - <i>Dr. James Holt</i> |
| 11:30 | Live Q&A | Live Q&A | Live Q&A | Live Q&A | Live Q&A |
| 12:00 | Saving Lives - Reducing Stroke Mortality and Morbidity - <i>Katrina Giskes & Ben Freedman</i> | TOC in context: MBA Teaching of Operations, Project, and SCM - <i>Dr. Roy Stratton</i> | Use of TOC Tools with Highly Vulnerable Children - <i>Diana Montealegre Pedraza</i> | Leveraging TOC in Software Product Business - Relevance & Application - <i>Rajeev Sharma</i> | Mentors' Professional Development for Harmonies Employee Onboarding in Multinodal Interactions at PhysITAL Environment: TOC for HR - <i>Shashi Reter</i> |
| 12:30 | Live Q&A | Live Q&A | Live Q&A | Live Q&A | Live Q&A |
| 13:00 | Reflections on the Use of TOC to Manage Clinics - <i>Danilo Sirias & Dr. Gary Wadhwa</i> | A TOC Approach in Tourism Studies. What are the causes of New Zealand Residents' Negative Perceptions of 'Self-Drive' Tourism & Strategies to Mitigate? - <i>Joe Cheung & Vicky Mabin</i> | Addiction and Theory of Constraints - <i>Jeffrey Roth</i> | Panel Discussion: Can TOC Assist in Handling Major Emergency Situations - <i>Dr. Alan Barnard, Ravi Ghani, Milan Gupta, Sanjeev Gupta, and Eli Schragenheim</i> | Accelerate Your People's Development - Presented with Cynamic Chemical Company - <i>Kobus van der Zel, Tim Daley, Sean Daley, & Seamus Daley</i> |
| 13:30 | Live Q&A | Live Q&A | Live Q&A | | Live Q&A |
| 14:00 | Five Focusing Steps of Any Business Transformation - <i>Viktor Volchuk</i> | Reading The Goal Backwards - <i>George Dekker</i> | From The Goal to a Way to Treat Addiction - Application of TOC to the Diagnosis and Treatment of Addiction - <i>Howard Wetsman</i> | Using Theory of Constraints Thinking to Find Out: What is the real problem with budgeting? - <i>Graham Scott & Vicky Mabin</i> | |
| 14:30 | Live Q&A | Live Q&A | Live Q&A | Live Q&A | Live Q&A |
| 15:00 | EXPERT LOUNGE | | | | |